

The Barclay West Scope of Services

We work for you. We'll listen to you, evaluate your needs, and work with you to implement a well-designed benefits package for your employees.

As your employee benefits consultant, we will work closely with you to convert your benefits goals, objectives, and budgets into a successful employee benefits package. Throughout the year we will monitor and analyze current plan performance and satisfaction to ensure your goals and objectives are met.

You always have someone to turn to. We save you the frustration of processing difficult claims and answering employee questions about coverage.

One of our goals is to see that your benefits programs run smoothly. We are responsive to questions on all benefits issues and aggressive in problem solving for your staff and employees. Difficult claims assistance is a “one call” procedure; once we're informed, we handle the issue and report back to you or your employee in a timely and professional manner. Call us directly, use our toll-free number, or e-mail us—whatever is most convenient for you.

We negotiate the best rates. You don't have to spend your valuable time researching carriers, estimating cost increases and decreases, and evaluating the most cost-efficient plans.

We will carefully consider your budget to ensure that you receive the highest return for your employee benefit investment. Our negotiations with providers will be in the best interest of your company on all issues, including premiums, benefit levels, and plan design, as well as special terms and conditions.

We have access to all the major carriers. This gives you the peace of mind of knowing you'll receive the highest quality health care from well-known and respected insurance companies and providers.

We commit to maintaining a thorough knowledge of the insurance market in each of your company's locations so we can obtain and analyze all plans that may be appropriate. When necessary, we will provide geographic access studies to determine potential providers for each region. We will also solicit bids from potential providers and provide a detailed comparative analysis of valid proposals.

